









CRAWL INSIDE HER MIND



THE COMPLETE STEP-BY-STEP SYSTEM

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What's up champ. It's your wingman Dean Cortez...

And in this action-packed special report I'm going to lay out one of my all-time favorite strategies for creating "instant connections" with women.

If you've been going through the other information in the **Tactical Attraction** course, you know that I put a lot of emphasis on talking to women in an original way...

A way that separates you from all the other guys, and creates a sense of *chemistry* with her...

And one of the most powerful Tactical Attraction techniques for accomplishing this is using **Instant Mind Reads**.

What Are Instant Mind Reads?

This technique is based on the concept of "Cold Reading," which means "reading" a person and telling them things about themselves without having any prior information about them.

When used correctly, Instant Mind Reads can make you seem like you possess psychic powers. It will seem as if you understand what makes them tick, that you really "get" what they're all about.

In reality, however, you're not actually demonstrating any psychic powers. You're using generalizations that apply to virtually all women, and spinning them in a clever way.

Palm readers and fortune tellers use similar tricks all the time. Fork over your money to one of these scammers, and they'll tell you things like...

"I can tell something has been weighing on your mind. You're on the verge of making an important decision..."

Or,

"There is an area of your life that you want to change, but something has been holding you back..."

These "reads" apply to pretty much ALL of us at any given time, right? But if you're someone who believes in fortune telling (as lots of women do, along with astrology, superstitions and other bunk), these statements will seem perceptive and profound.

We're going to take this idea a step further. We're going to use Instant Mind Reads that are designed to be specifically used on *women*.

Follow the instructions and use the examples in this report, and she'll say to herself, "Oh my God, this guy really GETS me!"

This makes Instant Mind Reads one of the best ways to build fast "rapport"—a sense of connection and chemistry that she doesn't normally feel with some random guy who tries to strike up a conversation with her.

But before I give you some examples, let me explain why this technique is so panty-droppingly powerful.

The Psychology Behind Instant Mind Reads

When you start a conversation with a girl, what do you think is the most *emotionally relevant* topic of conversation for her?

In other words, what topic do you think is going to immediately engage her on an emotional level and captivate her attention?

(Remember, women are emotional creatures. *They're fueled by their emotions!* So engaging them on this level is the key to making them open up to you, and want to keep talking to you...)

"Job Interview"-type questions (which is how most guys approach these conversations) do NOT engage her on this level.

I'm talking about asking a girl "standard" questions such as:

"So have you been to this place before?"

"So what do you do (for work?)"

"Where did you grow up?"

"Do you have any brothers or sisters?"

"What kind of music are you into?"

Blah, blah...while these types of questions aren't necessarily bad, they're not really getting you anywhere. They aren't taking the interaction to a deeper level. They aren't building a bond.

When guys ask these questions, it's because they're grasping for straws, trying to find someone they have in common with the woman. They might as well be taking target practice in the dark.

To answer the question I posed earlier: the most emotionally relevant topic of conversation for a woman is talking about *her* emotions and *her* feelings.

This is why Instant Mind Reads can create such a fast connection.

Women like to think that they're as unique as snowflakes, but in reality, they all share common traits and similarities. By using certain generalizations (also known as "truisms"), you can describe the inner psyche of pretty much any woman.

You're going to "read" her and tell her about a side of her personality that she usually hides from the world, and then you can then tell her how YOU are the same way.

Also, all women want to think of themselves as being deep and multi-layered. A good "read" will show that you recognize a side of them BEYOND the image they present to the world.

You can bet that a hot chick, who gets tons of attention from men, also has an insecure, sensitive side. And while she may seem to relish getting attention from men, she also yearns to meet a guy who appreciates her for MORE than her looks.

Most men see her and just want to bang her. They couldn't care less about her inner hopes and dreams, or the fact that she has some talent or passion that most people would never guess.

Bring this out of her (by identifying this "other side" of her personality with an Instant Mind Read), and she'll appreciate you for it.

You will IMMEDIATELY assume more importance in her mind than any other guy who walks up to her tonight and starts asking the "standard" questions.

The shy chick who dresses conservatively has a side of her that yearns for adventure—for a man who will draw her out of her shell and allow her to have some fun. Help her to unleash this side of her, and she might very well turn out to be a tiger in the sack!

The 3 Factors That Create A Great Instant Mind Read

#1 - Look at her before you approach or start the conversation, and notice details about her. Women give out tons of information about themselves with the way they dress, the way they interact with other people, the people they are with, the way they move, etc.

It's all information that you can use to make an assessment of the way she wants the world to perceive her, versus the other side of her that most people don't get to see. You can use this once you get into a conversation with her and "read" her.

Watch her. If she is with friends, is she leading the conversation and the "center" of their group? Or does she let the others do most of the talking? Does she seem outgoing, or reserved?

If she's on the dance floor, how comfortable does she look? Is she shaking her ass, showing off her body, and seeking attention—or does she look a little bit embarrassed by how her "slutty" friend is dancing? (And how does she react when guys try to dance with her?)

These are all clues about her personality. Just remember, all women have "two sides" (or at least they like to THINK they have two sides). You want to make her feel that you recognize the different layers of who she really is.

Beautiful women are often turned off by compliments about their beauty. They've heard it a thousand times. But they do appreciate a man recognizing them for their intellect, their sense of humor, or an interesting hobby or ambition they might have.

Women who are more conservative and business-like, or quiet and mild-mannered, like to think that they have a wild and fun side—a side that *isn't* boring and serious.

You get the idea. Whatever image she presents to the world, you can use your "read" to get her to reveal her other side. And then, tell her how you're the same way. This creates a bond.

#2 - So the next factor is, you tell her how "the world" perceives her (everyone besides her close friends and family), versus how she REALLY is. This will make her think that you are an unusually perceptive, insightful guy. You "get" her on a level that all of the other guys don't understand.

For example, let's say you strike up a conversation with a hot girl who gives off a bit of a "cold" vibe. You KNOW she must have guys hitting on her all the time due to her looks, and this is reflected in her closed-off body language. (She might have a bit of a snotty attitude, too.)

When a beautiful woman displays closed-off body language, or just seems difficult to talk to, don't assume that she's a "bitch." What you CAN assume is that she has been

mistreated by men who she allowed to get close to her, too quickly. You can also assume she's TIRED of having to be polite to guys who approach her and talk her ear off, while having nothing interesting to say.

So you could say to her:

"You know Melissa, I bet a lot of guys judge you on your looks and the way that you carry yourself, and they assume you must have an 'attitude.' Some people have probably even said you're a bitch. But I can tell you're actually a really cool, down-to-earth person. You just have to put up barriers sometimes, because it seems like people always want something from you."

#3 - The third factor is, you mention how you are the SAME WAY. This establishes "common ground" between you and her.

For example, I might use this "read" on a hot girl who obviously gets a lot of attention from men:

"I can tell you've been hurt in the past, probably by a guy, and you have a hard time giving your trust to people. But when someone DOES gain your trust, you're an incredibly loyal friend."

(She agrees with me, and then I say...)

"I can tell this about you, because I'm the same way. It takes me a while to open up to someone and trust them, but once someone is in my 'inner circle,' I'm always there for them."

(Notice how you're also planting seeds in her mind about one of your positive qualities: that you're *loyal*. In the

main Tactical Attraction book, I talk a lot about the importance of planting seeds.)

Here's another example. The other day I was at a coffee shop, and I spotted a girl sitting by herself. She was wearing a sexy little business outfit, and she was checking her emails while firing off text messages on her phone.

I could tell she had a serious career and was a very busy and motivated person.

So I waited until she took a break to take a sip of coffee, and then I approached her and started a conversation. (Her name was Tina.)

After a few minutes of chatting, this was the "read" and the follow-up that I used:

"I can tell you're a very busy person and you've got ambitions and goals, which I respect. I'm sure some people don't understand how important your work is to you. You've probably had to deal with 'haters' from time to time. I can relate to that. I just don't let the haters slow me down, and I'm sure you're the same way."

A short while later, I used another "read" (and I said it with a smile):

"Y'know Tina, I can sense that you've got a fun, wild side too—you don't let it show very often, but when you do, I bet you're a blast to hang out with. I've also been a 'work hard, play hard' type of person myself."

Now, in my case, "work hard, play hard" might mean the "playing" part is hardcore. I like to go out and party like a rock star and buy bottles at nightclubs.

In Tina's case, "playing hard" might mean going out for a few drinks with her friends once a month and unwinding. Or maybe she took a vacation with some friends a year ago and had a crazy "girl's night out."

In other words, her definition of "playing hard" is probably nowhere near how I would define it. But even the busiest, most responsible women likes to THINK of themselves as being able to cut loose and have some fun. (No woman wants to think of herself as being BORING.)

Once I get her onto this topic, it opens a great "conversational gateway" to talking about how she likes to unwind, or that wild night she had recently with her friends.

I'm taking her mind off of work, and onto an aspect of her personality that she doesn't show many guys.

More Instant Mind Reading Examples

Again, beautiful women who put up a "tough" or "cold" exterior usually act this way because they're tired of guys approaching them who are ONLY interested in them for their looks and are hoping for easy sex.

I can also tell you this:

The really hot single girls that I've met in the bars and nightclubs of cities like New York, Las Vegas and Los Angeles (and in many other destinations) have had their egos shattered by men who banged them and moved on.

These women want to be appreciated for *other* things besides their looks!

So you can use a "read" that shows you understand who they really are beneath the surface.

You can say things like:

"I can tell that beneath your tough exterior, you've got a soft, sensitive side that you show to the people who are close to you. It's not easy for you to trust people you don't know, because it's gotten you hurt in the past. I can understand that, because I've been through that, too."

Or...

"You put on this tough girl image, and some people might even think you're a bit of a bitch. But I'm not buying it. When people say mean things about you, it hurts you. You're a lot more sensitive than you let on. That's my secret, too: I'm tough and hard-headed when it comes to getting what I want, but I also get easily hurt."

Or, to a woman who comes off as shy and reserved:

"Y'know Mandy, underneath your shy exterior I can tell you've got a spontaneous, adventurous side. You're just careful about who you show this side to. But when you like someone and you trust them, and you feel like you can be yourself around them...you love to cut loose and have fun."

Or...

"I bet most people think you're really mature for your age, and you pride yourself on being organized and responsible. But I can see it in your eyes...deep down, you're still a little girl who loves to have fun."

Or...

"You look very innocent and put together, but there's something about your eyes that spells trouble. I can tell you've got a naughty side. So tell me about something naughty you like doing that most people would never guess."

If she has a strong sense of humor:

"I bet you're the funniest out of all your friends, and you love them because they 'get' your sense of humor...but I can also tell, a lot of dumb people just don't get you. Your sense of sarcasm goes right over their heads. Frankly, I bet most guys just can't keep up with you in a conversation. The same way most women can't keep up with me..."

"You come across as very ladylike, which I respect. But I know there's a part of you that thinks about doing certain naughty things. Your conscience is what holds you back, and the fact that your friends or parents might not approve. But let me ask you: if there were no consequences, and you could do whatever naughty things pop into your head tonight, would you go for it?"

Framing Yourself As The One Who Can Satisfy Her

Here's another way to "read" her and build yourself up in her mind as the guy who can give herself what she wants emotionally, sexually, and in every other way.

You say to her...

"I'm not sure if you're married or you have a boyfriend...maybe you're single...but one thing I can sense is that there's a part of you that knows exactly what you want. But you're aren't getting it currently. It might be emotional, or physical, or sexual. Maybe it's all of the above. You NEED something that you just aren't getting."

(This is another truism about women; virtually ALL of them feel dissatisfied with their love life at this time. If by some chance she tells you that she *is* in a totally fulfilling relationship, then fine—at least you know not to waste your time! But in my experience, even women who have boyfriends or husbands will agree that they are "missing" something in their lives.)

If she admits that she isn't getting what she needs sexually, then this is a sign that she wants to be seduced, or is at least open to the idea. Here, you can move the conversation onto sexual topics. Just tread lightly; don't be TOO bold this early on.

Mentioning A "Friend" Of Yours

One way to move into "sexual territory" and get her talking about this topic—without sounding creepy, or acting like you're coming onto her—is to tell a quick story about a "friend" of yours:

"You remind me of a friend of mine named Alison. Very cool, intelligent girl the same as you. She always seemed happy and positive, but deep down she was frustrated and a little bit sad because she could never seem to find a guy who satisfied her and gave her what she really needed. With some guys she dated, the sex was good...and with other guys, the sex was nothing special but they were sweet and caring. But she needed a guy who stimulated her and satisfied her on all levels. I've had that same challenge in my own dating life."

Incorporating Her Body Language

If you notice certain details about her body language, or the way she is dressed, you can incorporate this you're your reads to make them sound more authentic and perceptive.

Example:

"You have this amazing energy, but I can tell there is a part of you that is emotionally closed-off, because of the way you've got your arms crossed. It's like you want to be friendly, but at the same time you're careful about letting anyone get too emotionally close to you."

Or,

"I can tell you're an observer. There are basically two types of people in this world: observers and actors. I could tell this when I first noticed you from across the room—you had your arms crossed and you were watching the other people, lost in your own thoughts. But I can also tell that you're truly happiest when you let go of yourself and just enjoy the moment. Am I right?"

An important point here: make it a habit to really start observing people and noticing details. You don't want to just say the same things about every girl. If you can simply pick up on one or two details and incorporate them into a read that feels accurate to them, they'll think you have "powers of perception."

The Power of Being Vague

The more vague you are, the more "profound" you can seem to be. And the more you can intrigue her.

Examples:

"You may look innocent, but I can tell there's a part of you that can be VERY mischevious."

(Or if I can tell she likes me, I might step it up and get a bit more bold...)

"I can tell you want the world to think you're a 'good girl,' but you've got a naughty side, too. Your boyfriend must not be spanking you enough."

(Usually, this is when she tells me she DOESN'T have a boyfriend, and now I know I'm in the door.)

Or I might say...

"I saw you getting wild on the dance floor earlier and I can tell you like being the center of attention sometimes...but there's also a side of you that is very private and closed-off. Me, I love to have fun—but I also value my privacy and my 'alone time.'"

Stacking Your Reads

If she does agree with your initial read, you can follow up by "stacking" a few different reads on top of each other.

Example:

YOU: "I can tell that you're a really fun, outgoing person and you enjoy meeting new people, but it takes time for you to let anyone into your 'inner circle'—your special group of friends who you really trust."

HER: "Yes, that's true."

YOU: "I can also tell you WANT to be more open and trusting with people, but you've been hurt in the past by someone you trusted..."

HER: "Wow, how did you know that?"

YOU: "I guess I'm just a super-perceptive person. I've always had this weird ability to talk to a person and really understand them."

HER: "What else can you tell about me?"

YOU: "Well, I can tell there's a lot more to you than most people would guess. You've got some talent, or some interest, that most people would never guess about you. I sense that you're very 'deep.' So what's your talent or hobby that a guy would never suspect?"

Once she tells you about it—and every woman has one—you've scored major points and you're now BONDING with her.

What If She Doesn't Agree With Your Read?

When you use this technique, women aren't going to agree with you 100% of the time. That's okay. Even if your read isn't totally accurate, it's still going to take the conversation to a deeper level.

If you give her a read and she doesn't agree—she says "ummm...not really" or "hmm, maybe"—you can turn it into a "yes" by saying, "Yes, but..."

When you do this, you LEAD her towards agreeing with you.

Example:

YOU: "I feel like you're misunderstood. Most people would think a girl with your looks would have no problem finding a man. But you want more than just 'a man.' You want someone who sees beyond your looks and appreciates ALL of you, not just the surface."

HER: "I don't know. Maybe."

YOU: "Yes, but I can tell you're a passionate person. You have a hobby or a passion or a goal for yourself, which most people would never guess. If you tell me yours, I'll tell you mine."

HER: "Well actually, I love animals. I adopted a stray dog from a shelter and I wish I could help all of them."

YOU (using the "Hypothetical" tactic that is taught in the Tactical Attraction system): "And I can tell you've got a big heart, so that makes sense. Let me ask you a question. If you won \$50 million in the lottery next week, how would you use that money to help animals?"

(This is a beautiful example of a Hypothetical. Watch her get EXCITED about the conversation and convey her PASSION on this topic. She will link these feelings to YOU.)

The Power Of Praise

Here's another angle you can use: pay her a compliment, and then point out how the *opposite* of that compliment is hidden inside her.

For example:

"I can tell you're a confident person, but at the same time, you also have a lot of self-doubt sometimes."

"You're very outgoing, but I'll bet sometimes you feel shy."

"I can sense that you've really got your life together and you're on the right track. But still, you have a goal...something you want to accomplish...and there's something holding you back from going after it 100%."

Everyone has their moments of self-doubt and shyness. Everyone has SOMETHING they want to achieve, but aren't acting on it.

And if she doesn't follow along with your read, use the tactic I explained earlier: "Yes, but..."

And get her to follow your lead.

Focusing On The Positive

Women love hear positive things about themselves (as long as what you're saying is original. Telling her she's "beautiful" does not qualify). If she responds to your read with a negative response, you can "spin" it into a positive by using a bit of creativity.

YOU: "I can tell from your body language that you're usually 'closed-off' when it comes to meeting new people in places like this. But I also sense you've got a really warm, open side, which you show to people once you feel comfortable with them."

HER: "Well, most of the guys in this club are just looking for a one-night stand. They're all a bunch of players." (negative response)

YOU: "Yeah, but I actually feel sorry for them, because they don't see what I see. I can tell, you've got things in your life that you're extremely passionate about, and all these other guys only care about what they see on the surface. Tell me something you're passionate about, and then I'll tell you one of mine."

You can substitute the word "talent" for "goal." Most women have a hidden talent you wouldn't guess, or they HAD a talent that they regret taking farther.

I've had girls admit to me that when they were younger, they dreamt of being a ballerina. Or a gymnast. Or a concert pianist. Or they wanted to get involved with charity work and change the world somehow. But as they grew older, those dreams fell by the wayside because they had to focus on earning a living.

Draw this information out of her, and once again, you're bonding with her on a level that she isn't going to experience with any other guy who approaches her tonight.

The Classic "10 Truisms"

Here are 10 classic "truisms" that apply to virtually everyone. (Fortune and psychic tellers can earn a living just by repeating these lines to gullible clients!)

Read through these, and think about ways that you can modify them to use in your conversations with women, using the rules I explained earlier.

Remember, to create an effective Instant Mind Read, you'll want to tell her how the world perceives her (or how she wants to be perceived), and then you'll tell her how she REALLY is on the inside.

1) You have a strong need for others to like and admire you.

You could say: "You seem very confident with the way you carry yourself, but I can tell there's also a part of you that wants to be sure other people like you and admire you. And that's totally normal—all of us, including me, have our funny little insecurities about silly stuff."

2) You have a tendency to be critical of yourself.

"I bet most people look at you and think you have everything in your life under control and you have no worries. But sometimes you can be really critical of yourself."

3) You have a great deal of unused capacity which you have not turned to your advantage.

"I can tell you're very good at what you do, but at the same time, you've got a lot of hidden potential underneath the surface. There are things you want to pursue and accomplish and you know you have the ability to do it, but a little voice in your head is holding you back from going for it."

4) Your past relationships have presented problems for you.

"I'm sure most people look at you and think you have all kinds of amazing men competing for your attention. But the truth is, you've had a hard time finding the right guy, because you want MORE than most women. You need to connect with a man on an emotional, intellectual, romantic AND physical level, and that's not easy to find."

5) You can be disciplined and controlled on the outside, and worrisome and insecure on the inside.

(Talk about her confident appearance, versus the part of her that sometimes doubts herself.)

6) You sometimes doubt your own decisions.

(See above. Same idea.)

7) You like change and variety and don't like to be hemmed in by restrictions and limitations.

("I can sense that things are going prety well for you right now. You're sending out a lot of positive energy. But there's also a part of you that is yearning for a change. You get bored sometimes. You crave new experiences. You want to see new places. Sometimes your current life just doesn't feel like enough.")

8) You have found it unwise to be too frank in revealing yourself to others.

"I can tell you're a good person and do nice things for others, especially your friends, but sometimes people take it for granted and don't return your favors. Sometimes you think people can be so damn selfish."

9) At times you are extroverted and sociable, while at other times you are introverted and reserved.

"I can tell you and me are a lot alike. We love to go out and get crazy sometimes, but then there are also times when we want to be totally alone and shut out the rest of the world."

10) Security is one of the major goals in your life.

"I sense that deep down, one of the most important goals in your life is to feel a sense of security. And you don't have that yet. A lot of people you know are okay with taking life one day at a time, and going with the flow, but it's very important for you to feel secure."

Bonus Mind Reads (Use Them Depending On The Vibe You Get From Her)

"I can tell you're the type of girl who is comfortable in the spotlight. A lot of girls might accuse you of needing

attention. But really, they're just jealous that you're able to handle the spotlight so well."

"You're a very sensitive person and I can also tell you're a good judge of character. You can sense when people just want something from you, or if they're being sincere. You have an ability to read people that most people don't have."

"The men you've dated in the past just haven't been strong enough. What you need is a guy who has his life together, who knows what he wants and isn't afraid to go and get it."

"I get the sense that you're a really good problem solver. You are the one your friends come to when they have problems they need help with. But even though you're usually glad to help, you've got your own problems too, and sometimes you wish people weren't so wrapped up in themselves and their own silly dramas."

"I know you've got a spontaneous, adventurous side. When you're in the middle of an adventure, that's when you really feel alive. You're like me—you don't understand how most people can deal with doing the same old routine, day after day, year after year...you thrive on new experiences."

"I can tell that you're the kind of girl who gets asked out on a lot of dates. But you have trouble finding someone who you really feel chemistry with...that magical feeling where you feel like it's DESTINY. Some guys you've gone out with, you sort of felt that way about them at first, but you lost interest in them pretty quickly." "Your arms are crossed and you're leaning back. This means you're a people watcher. You're always watching and analyzing what people around you are doing."

(Follow up your reads by explaning how you are the same way. Create a bond!)

Creating An Unstoppable Conversation Strategy

Be sure to read through the "Conversation Commando" report that also comes with the Tactical Attraction system.

Study the report on "Hypotheticals" as well.

Start combining these techniques, and you will have an awesome ARSENAL of tactics and routines that you can use to easily carry on a conversation under any circumstances.

You will never run out of things to say to women.

They will WELCOME the opportunity to talk to you, because you're so much more perceptive, interesting and FUN than the last 68 guys who awkwardly walked up to her and tried to get to know her.

And you will be IN CONTROL of the interaction every step of the way.

Your Wingman,



EXTRA RESOURCES







